

Vereniging voor katholiek en christelijk onderwijs

## Verus, Association for Catholic and Christian Schools

GPENReformation Arusha (Tanzania) Novembre 2018



### **Association for Catholic and Christian Schools**

#### Association

#### Office

- Over 650 members, different denominations: catholic, protestant christian, reformed, evangelic
- Associated members
- Over 4000 schools, in primary, secondary, vocational and higher education
- Representing over 1,1 million students

- Office in Woerden, Netherlands
- 90 staff (74FTE)



#### What we believe

- We believe in christian education that educates pupils and students from joined pedagogic, social and christian values.
- We believe in christian education that establishes connections between people's personal life and the life of Jesus, the Bible and the christian tradition.
- We believe in christian education that creates community, where people share their inspiration.
- We believe in christian education where people with different responsibilities serve a common goal.



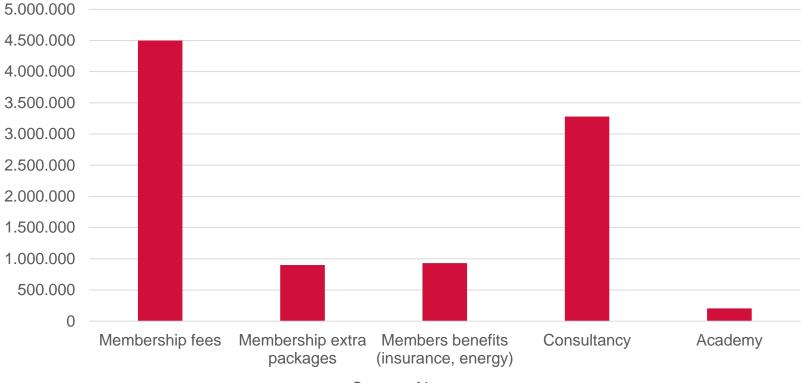
#### What we do

- Sparring partner for board members and school leaders to strengthen christian and catholic education
- Political lobby and public affairs
- Newsletters and publications
- Verus Academy: Research, Courses, Masterclasses, Trips
- Professional Services:
  - Education and Identity
  - Governance and Culture
  - Finance
  - Legal
  - Parent Engagement
- Legal helpdesk
- Member benefits
- Networking, meetings for school leaders and board members



#### Where our earnings come from

#### Source of Income

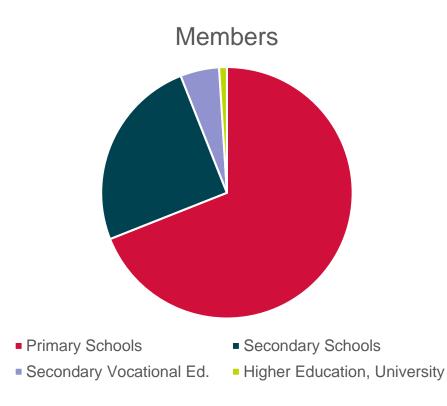


Source of income

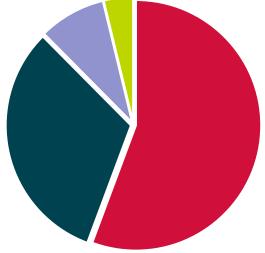
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## Members and membership fee per school type







- Primary Schools
- Secondary Schools
- Sec. Vocational Ed
- Higher Education, University



#### Major considerations for merger

- Christian and catholic schools share similar objectives
- Joint lobby, on behalf of over 60% of the Dutch schools
- Stronger base for joint services, member benefits, consultancy
- Efficiency of resources at the office



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# Positioning in a competitive world



#### Our challenges...

- Secularisation of society
- More stress on value for money
- Membership no longer taken for granted
- Budget cuts at schools
- Competition: in consultancy, in membership benefits
- Building a new brand

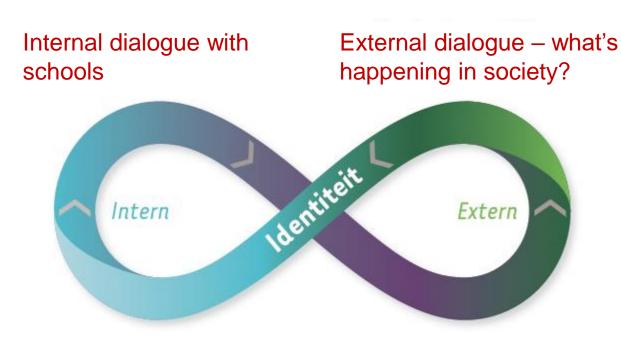


#### ... and opportunities

- Schools are searching for their identity
- People need a sense of belonging
- Stress on personal relationship and community
- Diversification, different target audiences
- Identity and value for money proposition
- Positioning consultancy
- Building our brand



#### Positioning: identity as a clear basis



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Research and study, reflection on Bible and other sources Lobby, make our viewpoint heard



#### **Building our brand**

- Yearly Verus Event
- Branded Materials
- Campaigns
- Websites
- Twitter
- PR and press
- Marketingcommunications
- Verus Magazine 'Op Adem' (On Breath)
- Newsletter



#### **Services**

- Identity based services, strategy and implemention. Real, applicable solutions that work
- Governance & Culture, Identity

helping schools in working on identity, mergers, alliances, organisation strategy, governance, identity marketing, change management.

- Finance, risk management,
- Lawyers and legal advice
- Procurement, members benefits
- Good price
- Professional staff



# Member of the International Association of Christian Schools in Europe

- The international Association for Christian Education is an organization of associations from different countries in Europe with the aim to support the Christian Education in privat school as in schools under public law and to save the human values of Christian Education.
- In this days there is a meeting in Tallinn (Estonia) with the theme: "Contributions of Christian Schools to Solidarity in Society"
- With members in: Austria, France, Germany, Hungary, Ireland, Netherlands, Poland, Slovakia, United Kingdom



#### Verus lobby and public affairs

- Voice of christian education in the Netherlands
- Current political agenda: economic perspective on education
- Freedom of education



### Verus lobby and public affairs

- A lot of political parties
- Good contact with journalists





#### Verus lobby and public affairs

- Only themes that are related to identity
- In general
  - Freedom of education
  - Content of education
  - Relationship between government and education
  - School as a community
- Some examples
  - Voluntary work by students
  - Radicalization
  - Start exams, added value



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